

Recruiter vs. Agent



Knowing the difference between the two, and choosing what's best for you

When you get a call from an in-house recruiter inviting you to apply for a job, this person has a portfolio of jobs they're looking to fill, and only one client: Their company. They've likely reached out to dozens of individuals like you. This job may be a great fit — but how do you know what other jobs are out there? How is compensation set for similar roles? Where do you stand among the competition? And how do you evaluate whether this role would be a good long-term move?

If you don't have a talent agent in your field, you are missing an opportunity to get answers to all the above questions.

A talent agent:

- Represents you for your whole career,
- Works for a portfolio of potential employers in your industry,
- Is an expert on the job market and career options for you, and
- Prepares you to outperform the competition.

If you want to know how your skills stack up against your peers, what compensation you can command, what employers you should consider, and want someone in your corner who's always looking out for your best interests, come experience the difference of being represented by a TRU talent agent.

[Find a TRU Talent Agent](#)



RECRUITER

A recruiter helps you find a job



A recruiter represents the company they're recommending



A recruiter is an expert at the company they're recruiting for



A recruiter will ask you lots of questions



AGENT

An agent represents you for the lifetime of your career

An agent represents YOU!

An agent is an expert in the market and career options for you

An agent tells YOU what questions to ask so YOU get the best fit for your next job